



FOR IMMEDIATE RELEASE

## Vygon Signs Distribution Agreement with Ambu Inc.

Montgomeryville, PA, March 20, 2012 – Vygon, a leading provider of specialty medical devices and sterile procedure kits & trays for the neonatal, pediatric, and adult markets, is proud to announce a new distribution relationship with Ambu Inc., a provider of ventilation products for artificial respiration and single-use electrodes for electrocardiogram (ECG) tests. Under the terms of the agreement, Vygon becomes Ambu's exclusive distributor for products sold to Neonatal Intensive Care Units (NICU's) within the United States and Canada. These products currently include neonatal electrodes such as Ambu Blue Sensor BR, Ambu Blue Sensor BRS, Ambu Blue Sensor NEO X, and Ambu Blue Sensor NF\*.

Bob Combs, President and CEO of Vygon, commented "We are excited to partner with a leader in the worldwide cardiology electrode market. The addition of Ambu's high quality neonatal electrodes complements our existing portfolio of products focused on the NICU such as Nutrisafe® 2, a safety enteral feeding system\*\*, and Premicath®, a 1 Fr neonatal peripherally inserted central catheter (PICC).”\*\*\*

“We are celebrating the 40<sup>th</sup> anniversary of the Blue Sensor electrode and this agreement with Vygon is a great opportunity to allow us to expand our Blue Sensor customer base and reach a new breadth of customers within the NICU” said John Schmitz, Ambu's Vice President of Marketing & Corporate Contracting.

### About Vygon

Vygon is a leading global provider of specialty medical devices and sterile procedure kits & trays for a range of procedures in vascular access, IV equipment and accessories, hemodialysis, regional anesthesia, digestive, urology, and respiratory for the neonatal, pediatric, and adult markets. Our mission is to provide caregivers with innovative, high-quality, disposable medical products that enable them to better care for their patients. With global headquarters in Ecouen, France and US headquarters in Montgomeryville, PA, Vygon employs approximately 1800 people worldwide and serves healthcare providers in more than 100 countries. For additional information about Vygon, please refer to [www.vygonusa.com](http://www.vygonusa.com).

### About Ambu

Ambu (AMBU-B Copenhagen A/S) develops, produces, and markets diagnostic and life-supporting devices for hospitals and rescue services. Ambu's most important products are ventilation products for artificial respiration and single-use electrodes for ECG tests and neurophysiological mappings. With corporate headquarters in Ballerup, Denmark and US headquarters in Glen Burnie, MD, Ambu employs approximately 1700 people worldwide. For additional information about Ambu, please refer to [www.ambuusa.com](http://www.ambuusa.com).

### Indications:

\*The Ambu sensors are for ECG monitoring of neonatal & pediatric patients. Electrodes are applied to the surface of the body to transmit the electrical signal at the body surface to a processor that produces an electrocardiogram or vectorcardiogram.

\*\*Nutrisafe 2 is for nasogastric/orogastric enteral feeding, incorporating safety connectors which reduce the risk of misconnections between feeding tubes and intravenous connectors.

\*\*\*Premicath is a peripherally inserted central catheter used for mid- to long-term infusion of TPN or intravenous medication.